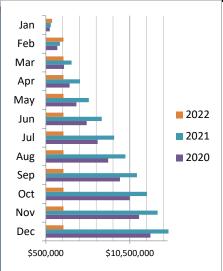
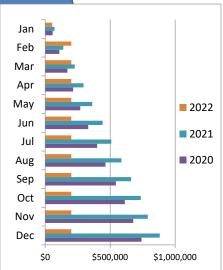


\$ & % Change	2017	2018	2019	2020	2021	2022	\$ & % Change	2016	2017	2018	2019	2020	2021
from Prior	56,378	105,791	(52,469)	23,356	196,720	258,340	from Prior	108,068	173,179	(16,631)	71,493	304,038	425,061
Year	7.39%	12.91%	-5.67%	2.68%	21.95%	23.64%	Year	7.06%	10.57%	-0.92%	3.98%	16.29%	19.59%

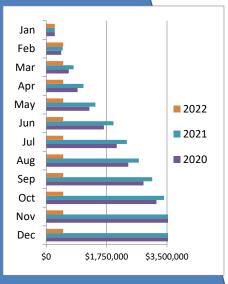
Year Over Year Comparison of Sales Tax by Category



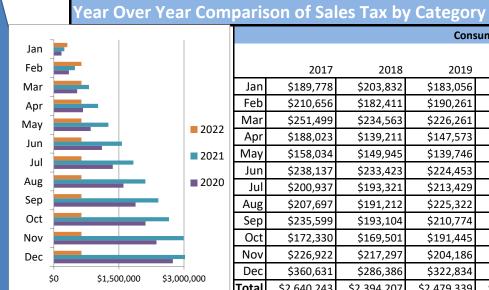
			Tota	al Sales Tax			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$818,538	\$885,926	\$921,764	\$969,901	\$1,077,219	\$1,243,940	15.48%
Feb	\$819,529	\$925,320	\$872,851	\$896,207	\$1,092,927	\$1,351,266	23.64%
Mar	\$1,042,916	\$1,063,206	\$1,067,353	\$803,182	\$1,399,163	\$0	n/a
Apr	\$687,808	\$764,516	\$769,877	\$654,733	\$995,477	\$0	n/a
May	\$726,443	\$802,688	\$1,019,604	\$822,617	\$1,043,114	\$0	n/a
Jun	\$1,072,383	\$1,099,967	\$1,191,209	\$1,221,145	\$1,552,762	\$0	n/a
Jul	\$1,068,708	\$1,075,530	\$1,192,519	\$1,304,240	\$1,467,979	\$0	n/a
Aug	\$984,853	\$1,038,181	\$1,193,502	\$1,251,475	\$1,336,094	\$0	n/a
Sep	\$1,037,088	\$1,024,673	\$1,153,033	\$1,409,632	\$1,385,779	\$0	n/a
Oct	\$797,367	\$848,734	\$1,004,624	\$1,156,700	\$1,180,820	\$0	n/a
Nov	\$919,649	\$891,605	\$971,770	\$1,118,262	\$1,274,107	\$0	n/a
Dec	\$1,209,640	\$1,228,422	\$1,328,041	\$1,355,362	\$1,724,771	\$0	n/a
Total	\$11,184,921	\$11,648,768	\$12,686,146	\$12,963,456	\$15,530,213	\$2,595,206	19.59%



				Auto			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$70,101	\$63,353	\$63,189	\$57,451	\$72,100	\$54,365	-24.60%
Feb	\$56,855	\$53,841	\$55,000	\$51,548	\$67,090	\$146,510	118.38%
Mar	\$76,462	\$76,521	\$71,174	\$62,629	\$88,529	\$0	n/a
Apr	\$55,273	\$64,081	\$60,216	\$44,130	\$67,110	\$0	n/a
May	\$63,356	\$62,160	\$53,932	\$53,787	\$67,141	\$0	n/a
Jun	\$67,352	\$70,097	\$64,418	\$62,103	\$80,140	\$0	n/a
Jul	\$70,835	\$68,415	\$66,250	\$68,275	\$67,057	\$0	n/a
Aug	\$66,280	\$75,510	\$71,151	\$64,490	\$77,727	\$0	n/a
Sep	\$71,883	\$62,414	\$73,101	\$79,448	\$74,439	\$0	n/a
Oct	\$73,779	\$73,548	\$71,995	\$69,405	\$74,677	\$0	n/a
Nov	\$74,526	\$62,477	\$65,593	\$63,936	\$53,681	\$0	n/a
Dec	\$72,905	\$77,330	\$76,939	\$63,983	\$91,820	\$0	n/a
Total	\$819,607	\$809,746	\$792,959	\$741,185	\$881,511	\$200,875	44.32%



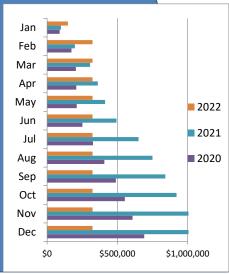
			В	ldg Retail			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$168,108	\$153,760	\$152,847	\$249,026	\$246,457	\$249,274	1.14%
Feb	\$137,390	\$126,119	\$154,682	\$184,740	\$229,558	\$243,781	6.20%
Mar	\$202,209	\$187,088	\$197,773	\$219,834	\$316,908	\$0	n/a
Apr	\$121,313	\$238,757	\$202,335	\$252,918	\$285,800	\$0	n/a
May	\$202,858	\$245,558	\$478,357	\$343,518	\$345,415	\$0	n/a
Jun	\$310,013	\$307,781	\$373,121	\$423,535	\$523,486	\$0	n/a
Jul	\$221,332	\$244,377	\$313,591	\$371,475	\$390,477	\$0	n/a
Aug	\$224,917	\$244,769	\$320,003	\$330,870	\$345,227	\$0	n/a
Sep	\$277,698	\$293,464	\$357,499	\$443,862	\$385,861	\$0	n/a
Oct	\$219,882	\$251,470	\$310,650	\$373,963	\$345,044	\$0	n/a
Nov	\$220,654	\$205,930	\$269,257	\$334,727	\$334,475	\$0	n/a
Dec	\$211,210	\$234,854	\$268,927	\$287,377	\$370,179	\$0	n/a
Total	\$2,517,584	\$2,733,927	\$3,399,042	\$3,815,844	\$4,118,886	\$493,054	3.58%



P GI I	arison of Sales Tax by Category										
			Cons	umer Retail							
							% change				
	2017	2018	2019	2020	2021	2022	from PY				
Jan	\$189,778	\$203,832	\$183,056	\$177,041	\$242,365	\$311,333	28.46%				
Feb	\$210,656	\$182,411	\$190,261	\$171,871	\$244,175	\$326,157	33.58%				
Mar	\$251,499	\$234,563	\$226,261	\$190,107	\$325,000	\$0	n/a				
Apr	\$188,023	\$139,211	\$147,573	\$134,238	\$210,140	\$0	n/a				
May	\$158,034	\$149,945	\$139,746	\$177,548	\$234,686	\$0	n/a				
Jun	\$238,137	\$233,423	\$224,453	\$257,957	\$313,232	\$0	n/a				
Jul	\$200,937	\$193,321	\$213,429	\$251,007	\$264,548	\$0	n/a				
Aug	\$207,697	\$191,212	\$225,322	\$245,658	\$275,278	\$0	n/a				
Sep	\$235,599	\$193,104	\$210,774	\$277,527	\$300,208	\$0	n/a				
Oct	\$172,330	\$169,501	\$191,445	\$231,418	\$246,612	\$0	n/a				
Nov	\$226,922	\$217,297	\$204,186	\$251,756	\$336,534	\$0	n/a				
Dec	\$360,631	\$286,386	\$322,834	\$376,905	\$516,286	\$0	n/a				
Total	\$2,640,243	\$2,394,207	\$2,479,339	\$2,743,032	\$3,509,064	\$637,490	31.03%				

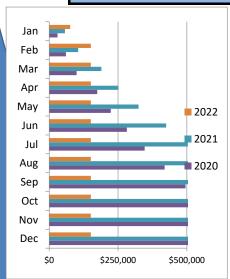


			Foo	od & Liquor			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$135,920	\$144,354	\$155,132	\$150,841	\$163,922	\$199,085	21.45%
Feb	\$144,647	\$149,271	\$147,858	\$148,891	\$163,757	\$222,275	35.73%
Mar	\$149,023	\$158,422	\$167,215	\$102,543	\$184,761	\$0	n/a
Apr	\$98,694	\$113,784	\$114,506	\$76,197	\$127,215	\$0	n/a
May	\$108,019	\$115,475	\$112,621	\$97,170	\$144,730	\$0	n/a
Jun	\$146,538	\$161,344	\$154,670	\$142,258	\$184,021	\$0	n/a
Jul	\$181,966	\$186,654	\$197,592	\$198,570	\$223,697	\$0	n/a
Aug	\$148,280	\$173,951	\$172,914	\$192,378	\$199,540	\$0	n/a
Sep	\$140,160	\$147,993	\$153,067	\$169,933	\$198,405	\$0	n/a
Oct	\$105,101	\$121,172	\$136,288	\$143,759	\$154,719	\$0	n/a
Nov	\$111,640	\$130,723	\$117,955	\$121,213	\$145,259	\$0	n/a
Dec	\$154,829	\$185,635	\$173,225	\$162,275	\$201,973	\$0	n/a
Total	\$1,624,816	\$1,788,778	\$1,803,041	\$1,706,029	\$2,091,999	\$421,361	28.59%

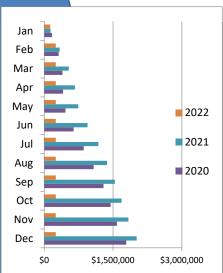


					Lodging			
								% change
		2017	2018	2019	2020	2021	2022	from PY
	Jan	\$64,003	\$74,095	\$105,812	\$88,758	\$98,632	\$147,636	49.68%
	Feb	\$66,921	\$73,110	\$79,840	\$84,769	\$99,395	\$175,940	77.01%
	Mar	\$89,447	\$93,621	\$98,676	\$31,507	\$107,696	\$0	n/a
2	Apr	\$26,442	\$33,066	\$32,840	\$2,934	\$55,233	\$0	n/a
1	May	\$27,102	\$26,950	\$33,958	\$2,868	\$51,041	\$0	n/a
	Jun	\$45,589	\$54,705	\$51,435	\$40,519	\$81,357	\$0	n/a
)	Jul	\$64,917	\$67,191	\$61,819	\$75,325	\$157,048	\$0	n/a
	Aug	\$56,080	\$57,191	\$86,637	\$80,288	\$99,424	\$0	n/a
	Sep	\$49,148	\$62,467	\$58,317	\$82,174	\$91,411	\$0	n/a
	Oct	\$35,417	\$41,212	\$52,909	\$63,897	\$79,646	\$0	n/a
	Nov	\$33,973	\$58,435	\$56,326	\$54,928	\$85,050	\$0	n/a
	Dec	\$70,932	\$99,874	\$81,436	\$82,845	\$150,938	\$0	n/a
	Total	\$629,970	\$741,916	\$800,005	\$690,813	\$1,156,871	\$323,575	63.40%

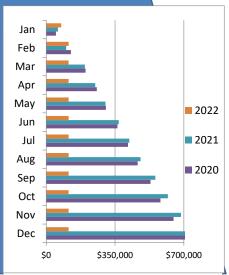
Year Over Year Comparison of Sales Tax by Category



			Or	line Retail			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$0	\$12,981	\$12,733	\$30,008	\$57,243	\$76,005	32.78%
Feb	\$0	\$6,035	\$12,438	\$30,568	\$47,681	\$75,190	57.69%
Mar	\$0	\$11,053	\$21,071	\$39,087	\$84,728	\$0	n/a
Apr	\$0	\$6,066	\$22,422	\$74,964	\$61,479	\$0	n/a
May	\$0	\$8,969	\$29,385	\$49,073	\$73,578	\$0	n/a
Jun	\$0	\$4,481	\$39,986	\$58,270	\$100,338	\$0	n/a
Jul	\$0	\$9,214	\$31,564	\$64,485	\$78,450	\$0	n/a
Aug	\$0	\$7,835	\$29,360	\$72,750	\$92,067	\$0	n/a
Sep	\$0	\$11,610	\$41,998	\$76,044	\$87,379	\$0	n/a
Oct	\$0	\$8,178	\$41,590	\$71,296	\$70,620	\$0	n/a
Nov	\$0	\$9,257	\$49,334	\$87,680	\$105,332	\$0	n/a
Dec	\$0	\$24,417	\$78,765	\$88,683	\$111,472	\$0	n/a
Total	\$0	\$120,096	\$410,646	\$742,907	\$970,365	\$151,195	44.10%

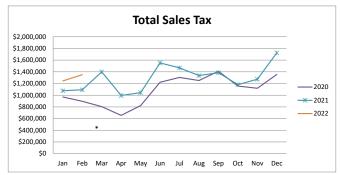


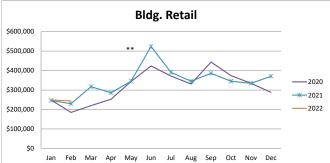
				Outlets			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$145,597	\$187,019	\$196,963	\$167,053	\$136,747	\$130,251	-4.75%
Feb	\$163,590	\$165,078	\$180,448	\$147,975	\$199,241	\$123,247	-38.14%
Mar	\$223,180	\$240,814	\$222,425	\$83,038	\$197,102	\$0	n/a
Apr	\$152,779	\$134,443	\$147,033	\$12,019	\$135,747	\$0	n/a
May	\$134,248	\$152,310	\$139,196	\$52,430	\$74,161	\$0	n/a
Jun	\$222,184	\$219,645	\$223,289	\$178,041	\$202,630	\$0	n/a
Jul	\$284,232	\$270,114	\$265,140	\$221,043	\$233,000	\$0	n/a
Aug	\$251,010	\$251,872	\$247,847	\$216,074	\$190,197	\$0	n/a
Sep	\$216,457	\$203,474	\$198,194	\$215,113	\$172,242	\$0	n/a
Oct	\$158,978	\$140,958	\$152,063	\$152,836	\$145,727	\$0	n/a
Nov	\$197,530	\$161,141	\$165,858	\$137,302	\$147,395	\$0	n/a
Dec	\$260,019	\$251,608	\$238,959	\$206,112	\$179,576	\$0	n/a
Total	\$2,409,805	\$2,378,476	\$2,377,416	\$1,789,038	\$2,013,766	\$253,498	-24.55%

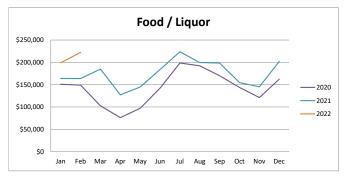


			:	Services			
							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$45,031	\$46,531	\$52,033	\$49,723	\$59,753	\$75,991	27.18%
Feb	\$39,471	\$169,455	\$52,323	\$75,844	\$42,029	\$38,167	-9.19%
Mar	\$51,096	\$61,124	\$62,758	\$74,437	\$94,440	\$0	n/a
Apr	\$45,284	\$35,108	\$42,952	\$57,335	\$52,754	\$0	n/a
May	\$32,825	\$41,321	\$32,410	\$46,224	\$52,362	\$0	n/a
Jun	\$42,570	\$48,491	\$59,836	\$58,461	\$67,559	\$0	n/a
Jul	\$44,488	\$36,245	\$43,134	\$54,059	\$53,702	\$0	n/a
Aug	\$30,589	\$35,841	\$40,270	\$48,966	\$56,634	\$0	n/a
Sep	\$46,143	\$50,147	\$60,082	\$65,532	\$75,834	\$0	n/a
Oct	\$31,881	\$42,696	\$47,685	\$50,125	\$63,774	\$0	n/a
Nov	\$54,405	\$46,345	\$43,262	\$66,720	\$66,381	\$0	n/a
Dec	\$79,113	\$68,318	\$86,954	\$87,181	\$102,528	\$0	n/a
Total	\$542,896	\$681,621	\$623,698	\$734,607	\$787,750	\$114,158	12.16%

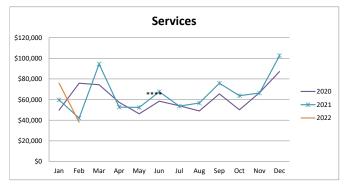
Seasonality by Category: 2020-2022

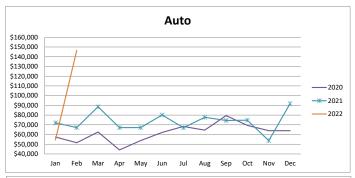


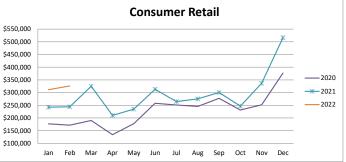


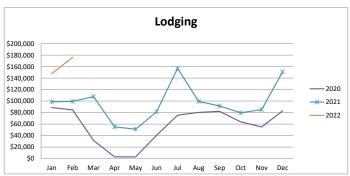


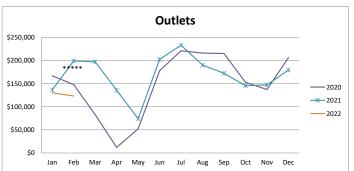










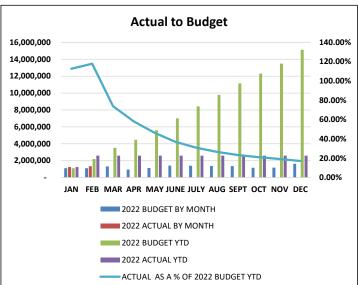


Other Notes:

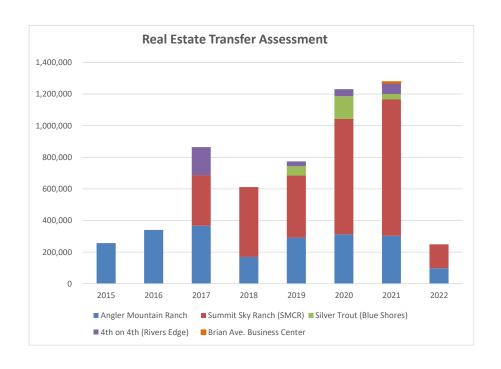
- ${\rm *All\ categories-COVID\ 19\ caused\ shutdown\ 3/15-6/1/20.\ Indoor\ dining\ closed\ 11/20-1/19\ unless\ 5\ Star\ cert.}$
- ** Bldg. Retail received a one-time audit payment of \$250,000 in May 19 & Dec 20 reclassed TIF of \$77K
- ***Online Retail this category continues to rise as a result of the Wayfair ruling
- **** Services received audit payments of \$40,000 in May 2020
- *****Outlets \$100K payment received in Feb and amended 70K in May 21

	2022	2022	2022	2022	ACTUAL AS
SALES	BUDGET	ACTUAL	BUDGET	ACTUAL	A % OF 2022
MONTH	BY MONTH	BY MONTH	YTD	YTD	BUDGET YTD
JAN	1,103,556	1,243,940	\$1,103,556	\$1,243,940	112.72%
FEB	1,097,629	1,351,266	\$2,201,186	\$2,595,206	117.90%
MAR	1,312,975	-	\$3,514,160	\$2,595,206	73.85%
APR	951,320	-	\$4,465,481	\$2,595,206	58.12%
MAY	1,131,642	-	\$5,597,123	\$2,595,206	46.37%
JUNE	1,420,049	-	\$7,017,171	\$2,595,206	36.98%
JULY	1,395,678	-	\$8,412,850	\$2,595,206	30.85%
AUG	1,373,758	-	\$9,786,607	\$2,595,206	26.52%
SEPT	1,358,672	-	\$11,145,280	\$2,595,206	23.29%
ОСТ	1,164,903	-	\$12,310,183	\$2,595,206	21.08%
NOV	1,178,517	-	\$13,488,700	\$2,595,206	19.24%
DEC	1,634,094	-	\$15,122,794	\$2,595,206	17.16%

SALES TAX COLLECTIONS: ACTUAL VS BUDGET 2022 YTD



Real Esta	te Transfe	r Assessme	nt							
	Angler Mountain Ranch	Summit Sky Ranch (SMCR)	Silver Trout (Blue Shores)	4th on 4th (Rivers Edge)	Brian Ave. Business Center	River West (no RETA on 1st Sale)	Blue River Flats	4th St Crossing (not yet built)	Summit Blue (not yet built)	Total
2015	256,514	0	0	0	0	0	0	0	0	256,514
2016	340,160	0	0	0	0	0	0	0	0	340,160
2017	367,245	319,782	0	177,602	0	0	0	0	0	864,629
2018	169,380	442,192	0	0	0	0	0	0	0	611,572
2019	291,610	392,857	58,749	30,790	0	0	0	0	0	774,006
2020	312,436	730,606	143,481	44,605	0	0	0	0	0	1,231,128
2021	304,102	861,721	34,930	68,370	10,000	49,879	26,444	0	0	1,355,445
2022	98,250	151,025	0	0	0	11,200	18,930	0	0	279,405
TOTAL	2,139,697	2,898,182	237,160	321,367	10,000	61,079	45,374	0	0	5,712,859



LODGING TAX COLLECTIONS: 2019-2022 COMPARISONS

LODGING	<u>2019</u>	2018/2019	<u>2020</u>	2019/2020	<u>2021</u>	2020/2021	2022	2021/2022	2021/2022	2022	2022	<u>2022</u>
TAXES	Amount	%	Amount	%	Amount	%	Amount	\$	%	TOS Lodging	\$	%
	Collected	Change	Collected	Change	Collected	Change	Collected	Change	Change	Sales Tax	Change	Change
Jan	52,651	71.2%	43,978	-16.5%	50,288	14.3%	73,847	23,559	46.8%	73,847	0	0.0%
Feb	37,768	19.5%	45,809	21.3%	49,511	8.1%	82,177	32,666	66.0%	86,050	(3,873)	-4.7%
Mar	47,850	2.4%	17,476	-63.5%	55,137	215.5%			0.0%		0	#DIV/0!
Apr	17,591	14.8%	939	-94.7%	28,870	2974.0%			0.0%		0	#DIV/0!
May	16,858	44.8%	742	-95.6%	26,684	3497.7%			0.0%		0	#DIV/0!
June	25,256	1.4%	18,288	-27.6%	41,047	124.4%			0.0%		0	#DIV/0!
July	34,119	14.8%	39,957	17.1%	53,273	33.3%			0.0%		0	#DIV/0!
Aug	28,899	11.3%	41,898	45.0%	48,399	15.5%			0.0%		0	#DIV/0!
Sept	27,353	-8.8%	36,536	33.6%	46,659	27.7%			0.0%		0	#DIV/0!
Oct	24,792	69.7%	32,385	30.6%	42,154	30.2%			0.0%		0	#DIV/0!
Nov	24,893	-17.7%	29,430	18.2%	43,701	48.5%			0.0%		0	#DIV/0!
Dec	25,952	-9.7%	40,660	56.7%	78,282	92.5%			0.0%		0	#DIV/0!
TOTAL	363,982	13.7%	348,099	-4.4%	564,004	62.0%	156,024	56,225	56.3%	159,897	-3,873	-2.5%

Lodging taxes are allocated as follows:

- 85% Trails, Parks & Open Space

 15% Marketing

 $\ensuremath{^{*}}\xspace$ Variance between Lodging category of Sales Tax and Lodging tax in Aug is due to a \$30K sales tax assessment in 2019.

SALES AND LODGING BREAKOUT HOTEL/INN/B&B VS. SHORT TERM RENTALS

	2019		2020		2021		2022		2021 vs. 2022				
SALES & LODGING TAXES	Hotel/Inn/ B&B	Short Term Rental	Hotel/Inn/ B&B \$ Change	Hotel/Inn/ B&B % Change	Short Term Rental \$ Change	Short Term Rental % Change							
Jan	93,839	66,615	81,827	56,100	62,054	86,891	70,614	151,474	8,560	13.79%	64,583	74.33%	
Feb	94,014	27,118	94,867	43,293	69,942	78,990	133,757	124,360	63,815	91.24%	45,370	57.44%	
Mar	110,685	43,715	36,927	9,538	81,678	81,313				0.00%		0.00%	
Apr	41,254	9,790	123	21,853	35,222	48,820				0.00%		0.00%	
May	39,028	9,839	47	8,976	32,163	45,561				0.00%		0.0%	
June	51,148	56,034	29,357	33,866	57,913	64,393				0.00%		0.0%	
July	74,362	28,020	55,923	62,490	76,644	91,408				0.00%		0.0%	
Aug	62,737	21,813	56,965	67,172	74,711	76,223				0.00%		0.0%	
Sept	61,244	38,766	49,632	73,883	59,913	78,929				0.00%		0.0%	
Oct	46,119	28,051	40,987	59,078	48,264	73,368				0.00%		0.0%	
Nov	44,239	55,307	26,520	57,010	33,954	91,517				0.00%		0.00%	
Dec	75,196	58,754	56,454	75,559	95,285	229,220				0.00%		0.00%	
TOTAL	793,864	443,824	529,630	568,818	727,742	1,046,633	204,370	275,834	72,375	54.83%	109,954	66.28%	

DEVELOPMENT EXCISE TAX COLLECTIONS: 2018-2021 COMPARISONS

EXCISE	<u>2019</u>	2018/2019	2020	2019/2020	<u>2021</u>	2020/2021	2022	2021/2022	2021/2022	2022	2021	2022
TAXES	Amount	%	Amount	%	Amount	%	Amount	\$	%	Total Sq	New Res	New Res
	Collected	Change	Collected	Change	Collected	Change	Collected	Change	Change	Footage	Permits	Permits
Jan	41,338	62.2%	14,028	-66.1%	0	-100.0%	81,978	81,978	N/A	40,989	0	2
Feb	38,168	#DIV/0!	21,812	-42.9%	42,886	96.6%	45,216	2,330	5.4%	22,608	5	6
Mar	68,452	202.8%	50,268	-26.6%	64,018	27.4%	118,666	54,648	85.4%	59,333	8	13
Apr	82,502	995.6%	0	-100.0%	82,630	N/A		(82,630)	-100.0%	0	19	
May	123,620	194.2%	48,300	-60.9%	33,100	-31.5%		(33,100)	-100.0%	0	6	
June	129,000	162.4%	99,708	-22.7%	116,630	17.0%		(116,630)	-100.0%	0	27	
July	80,304	-27.0%	86,722	8.0%	42,134	-51.4%		(42,134)	-100.0%	0	7	
Aug	24,824	-81.9%	43,138	73.8%	64,558	49.7%		(64,558)	-100.0%	0	13	
Sept	100,348	20.6%	102,888	2.5%	136,192	32.4%		(136,192)	-100.0%	0	25	
Oct	57,022	36.5%	52,976	-7.1%	65,945	24.5%		(65,945)	-100.0%	0	11	
Nov	33,868	140.5%	135,082	298.8%	168,280	24.6%		(168,280)	-100.0%	0	21	
Dec	44,608	-32.2%	37,614	-15.7%	81,548	116.8%		(81,548)	-100.0%	0	18	
TOTAL	824.054	37.5%	692,536	-16.0%	897,921	29.7%	245.860	-652.061	-112.0%	122,930	160	2: