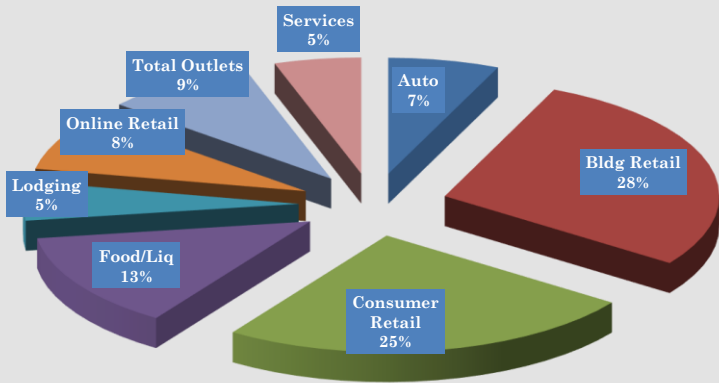
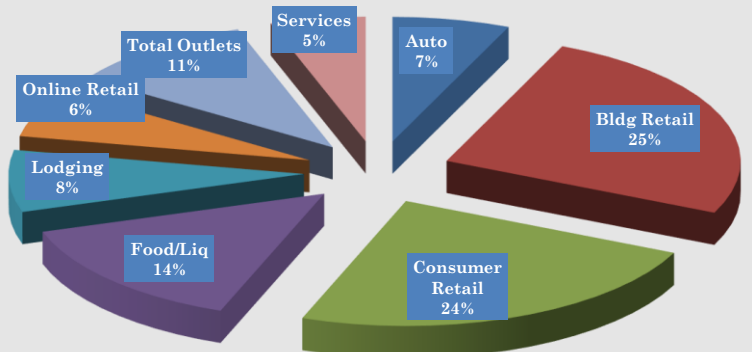


OCTOBER

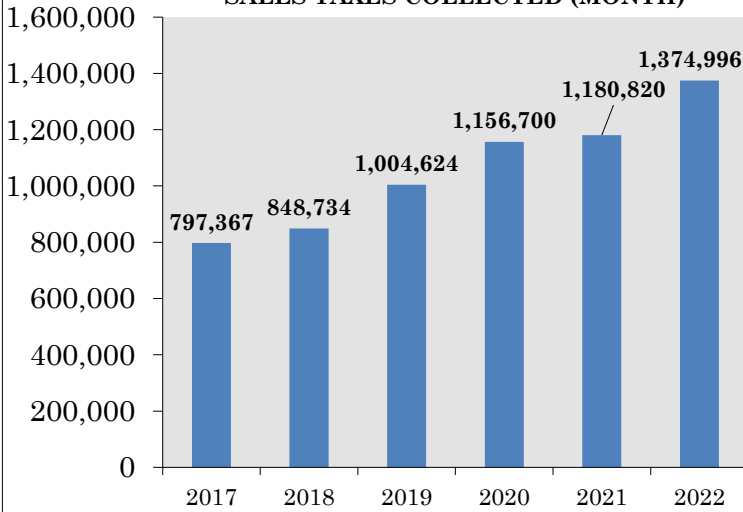
2022 MTD SALES TAX BY CATEGORY



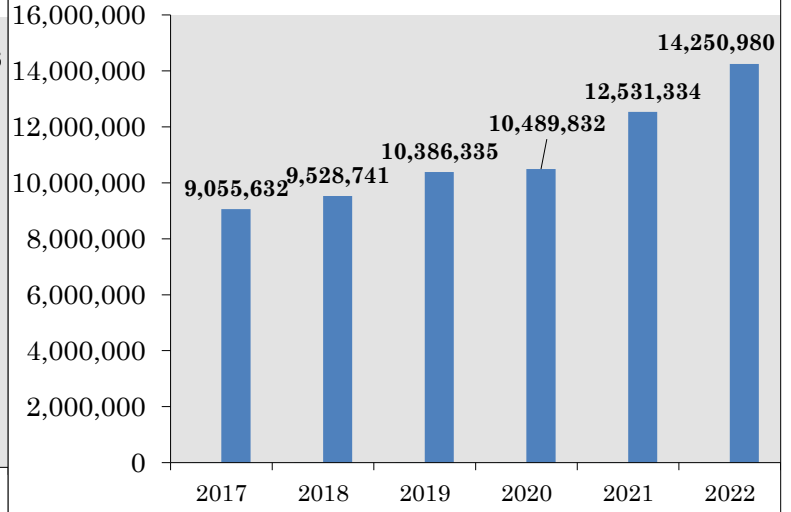
2022 YTD SALES TAX BY CATEGORY



SALES TAXES COLLECTED (MONTH)



YTD SALES TAX COLLECTED

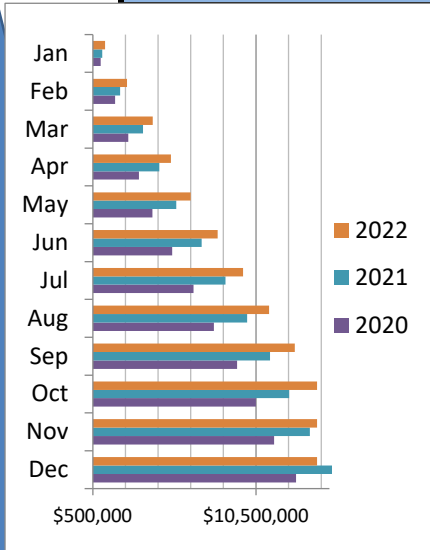


		2017 - 2022					
\$ & %	Change	2017	2018	2019	2020	2021	2022
from		797,367	848,734	1,004,624	1,156,700	1,180,820	1,374,996
Prior		(99,245)	51,367	155,890	152,076	24,119	194,176
Year		-11.07%	6.44%	18.37%	15.14%	2.09%	16.44%

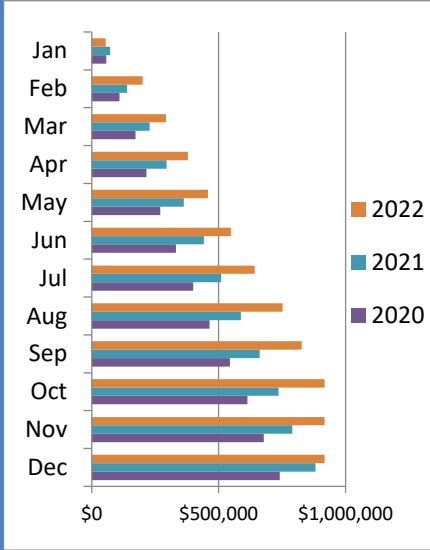
		2017 - 2022					
\$ & %	Change	2017	2018	2019	2020	2021	2022
from		9,055,632	9,528,741	10,386,335	10,489,832	12,531,334	14,250,980
Prior		380,216	473,108	857,594	103,497	2,041,502	1,719,645
Year		4.38%	5.22%	9.00%	1.00%	19.46%	13.72%

Town of Silverthorne
Sales Tax by Sector

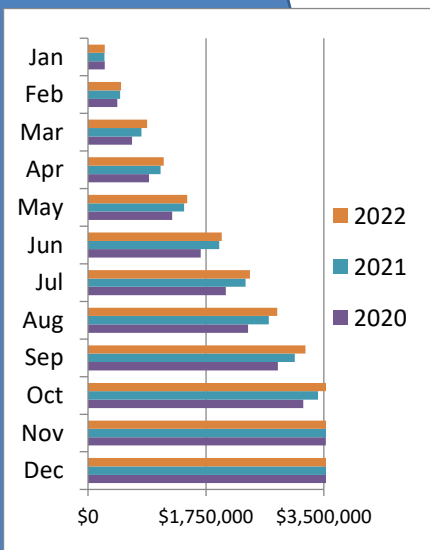
Year Over Year Comparison of Sales Tax by Category



Total Sales Tax							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$818,538	\$885,926	\$921,764	\$969,901	\$1,077,219	\$1,243,940	15.48%
Feb	\$819,529	\$925,320	\$872,851	\$896,207	\$1,092,927	\$1,351,266	23.64%
Mar	\$1,042,916	\$1,063,206	\$1,067,353	\$803,182	\$1,399,163	\$1,570,347	12.23%
Apr	\$687,808	\$764,516	\$769,877	\$654,733	\$995,477	\$1,115,729	12.08%
May	\$726,443	\$802,688	\$1,019,604	\$822,617	\$1,043,114	\$1,204,785	15.50%
Jun	\$1,072,383	\$1,099,967	\$1,191,209	\$1,221,145	\$1,552,762	\$1,667,240	7.37%
Jul	\$1,068,708	\$1,075,530	\$1,192,519	\$1,304,240	\$1,467,979	\$1,557,013	6.07%
Aug	\$984,853	\$1,038,181	\$1,193,502	\$1,251,475	\$1,336,094	\$1,599,315	19.70%
Sep	\$1,037,088	\$1,024,673	\$1,153,033	\$1,409,632	\$1,385,779	\$1,566,348	13.03%
Oct	\$797,367	\$848,734	\$1,004,624	\$1,156,700	\$1,180,820	\$1,374,996	16.44%
Nov	\$919,649	\$891,605	\$971,770	\$1,118,262	\$1,274,107	\$0	n/a
Dec	\$1,209,640	\$1,228,422	\$1,328,041	\$1,355,362	\$1,724,771	\$0	n/a
Total	\$11,184,921	\$11,648,768	\$12,686,146	\$12,963,456	\$15,530,213	\$14,250,980	13.72%



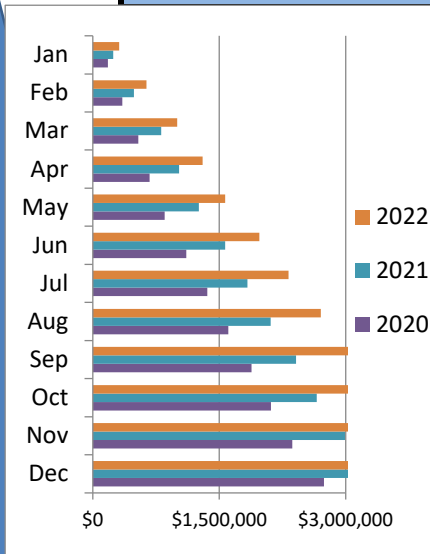
Auto							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$70,101	\$63,353	\$63,189	\$57,451	\$72,100	\$54,365	-24.60%
Feb	\$56,855	\$53,841	\$55,000	\$51,548	\$67,090	\$146,510	118.38%
Mar	\$76,462	\$76,521	\$71,174	\$62,629	\$88,529	\$91,096	2.90%
Apr	\$55,273	\$64,081	\$60,216	\$44,130	\$67,110	\$86,114	28.32%
May	\$63,356	\$62,160	\$53,932	\$53,787	\$67,141	\$79,624	18.59%
Jun	\$67,352	\$70,097	\$64,418	\$62,103	\$80,140	\$90,568	13.01%
Jul	\$70,835	\$68,415	\$66,250	\$68,275	\$67,057	\$93,281	39.11%
Aug	\$66,280	\$75,510	\$71,151	\$64,490	\$77,727	\$110,287	41.89%
Sep	\$71,883	\$62,414	\$73,101	\$79,448	\$74,439	\$75,420	1.32%
Oct	\$73,779	\$73,548	\$71,995	\$69,405	\$74,677	\$89,692	20.11%
Nov	\$74,526	\$62,477	\$65,593	\$63,936	\$53,681	\$0	n/a
Dec	\$72,905	\$77,330	\$76,939	\$63,983	\$91,820	\$0	n/a
Total	\$819,607	\$809,746	\$792,959	\$741,185	\$881,511	\$916,957	24.58%



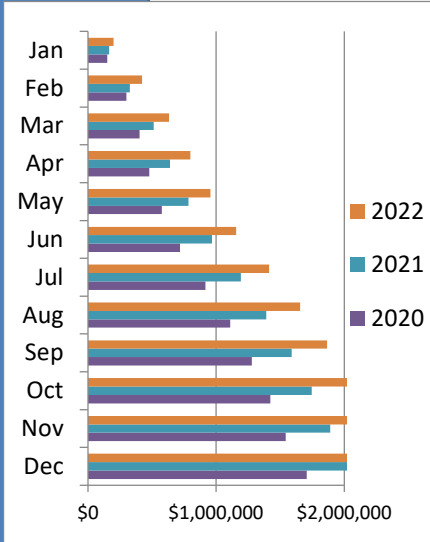
Bldg Retail							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$168,108	\$153,760	\$152,847	\$249,026	\$246,457	\$249,274	1.14%
Feb	\$137,390	\$126,119	\$154,682	\$184,740	\$229,558	\$243,781	6.20%
Mar	\$202,209	\$187,088	\$197,773	\$219,834	\$316,908	\$386,303	21.90%
Apr	\$121,313	\$238,757	\$202,335	\$252,918	\$285,800	\$243,227	-14.90%
May	\$202,858	\$245,558	\$478,357	\$343,518	\$345,415	\$349,466	1.17%
Jun	\$310,013	\$307,781	\$373,121	\$423,535	\$523,486	\$512,186	-2.16%
Jul	\$221,332	\$244,377	\$313,591	\$371,475	\$390,477	\$419,739	7.49%
Aug	\$224,917	\$244,769	\$320,003	\$330,870	\$345,227	\$404,043	17.04%
Sep	\$277,698	\$293,464	\$357,499	\$443,862	\$385,861	\$420,383	8.95%
Oct	\$219,882	\$251,470	\$310,650	\$373,963	\$345,044	\$388,102	12.48%
Nov	\$220,654	\$205,930	\$269,257	\$334,727	\$334,475	\$0	n/a
Dec	\$211,210	\$234,854	\$268,927	\$287,377	\$370,179	\$0	n/a
Total	\$2,517,584	\$2,733,927	\$3,399,042	\$3,815,844	\$4,118,886	\$3,616,503	5.92%

Town of Silverthorne
Sales Tax by Sector

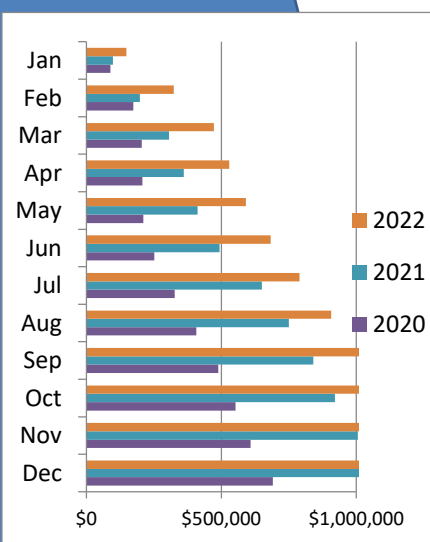
Year Over Year Comparison of Sales Tax by Category



Consumer Retail							
	2017	2018	2019	2020	2021	2022	% change from PY
Jan	\$189,778	\$203,832	\$183,056	\$177,041	\$242,365	\$311,333	28.46%
Feb	\$210,656	\$182,411	\$190,261	\$171,871	\$244,175	\$326,157	33.58%
Mar	\$251,499	\$234,563	\$226,261	\$190,107	\$325,000	\$364,244	12.08%
Apr	\$188,023	\$139,211	\$147,573	\$134,238	\$210,140	\$300,551	43.02%
May	\$158,034	\$149,945	\$139,746	\$177,548	\$234,686	\$268,601	14.45%
Jun	\$238,137	\$233,423	\$224,453	\$257,957	\$313,232	\$403,062	28.68%
Jul	\$200,937	\$193,321	\$213,429	\$251,007	\$264,548	\$346,372	30.93%
Aug	\$207,697	\$191,212	\$225,322	\$245,658	\$275,278	\$384,086	39.53%
Sep	\$235,599	\$193,104	\$210,774	\$277,527	\$300,208	\$360,347	20.03%
Oct	\$172,330	\$169,501	\$191,445	\$231,418	\$246,612	\$339,184	37.54%
Nov	\$226,922	\$217,297	\$204,186	\$251,756	\$336,534	\$0	n/a
Dec	\$360,631	\$286,386	\$322,834	\$376,905	\$516,286	\$0	n/a
Total	\$2,640,243	\$2,394,207	\$2,479,339	\$2,743,032	\$3,509,064	\$3,403,937	28.15%



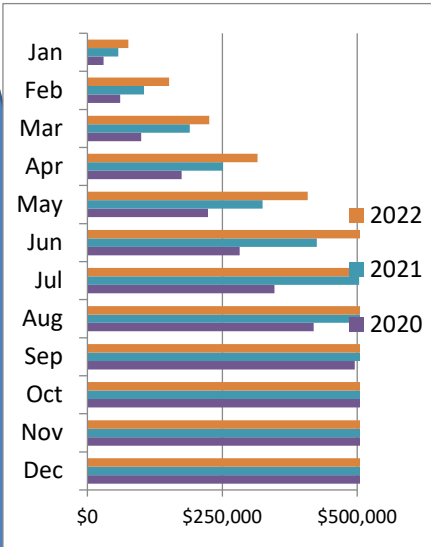
Food & Liquor							
	2017	2018	2019	2020	2021	2022	% change from PY
Jan	\$135,920	\$144,354	\$155,132	\$150,841	\$163,922	\$199,085	21.45%
Feb	\$144,647	\$149,271	\$147,858	\$148,891	\$163,757	\$222,275	35.73%
Mar	\$149,023	\$158,422	\$167,215	\$102,543	\$184,761	\$210,718	14.05%
Apr	\$98,694	\$113,784	\$114,506	\$76,197	\$127,215	\$166,915	31.21%
May	\$108,019	\$115,475	\$112,621	\$97,170	\$144,730	\$155,336	7.33%
Jun	\$146,538	\$161,344	\$154,670	\$142,258	\$184,021	\$201,133	9.30%
Jul	\$181,966	\$186,654	\$197,592	\$198,570	\$223,697	\$256,750	14.78%
Aug	\$148,280	\$173,951	\$172,914	\$192,378	\$199,540	\$242,363	21.46%
Sep	\$140,160	\$147,993	\$153,067	\$169,933	\$198,405	\$211,452	6.58%
Oct	\$105,101	\$121,172	\$136,288	\$143,759	\$154,719	\$182,385	17.88%
Nov	\$111,640	\$130,723	\$117,955	\$121,213	\$145,259	\$0	n/a
Dec	\$154,829	\$185,635	\$173,225	\$162,275	\$201,973	\$0	n/a
Total	\$1,624,816	\$1,788,778	\$1,803,041	\$1,706,029	\$2,091,999	\$2,048,413	17.40%



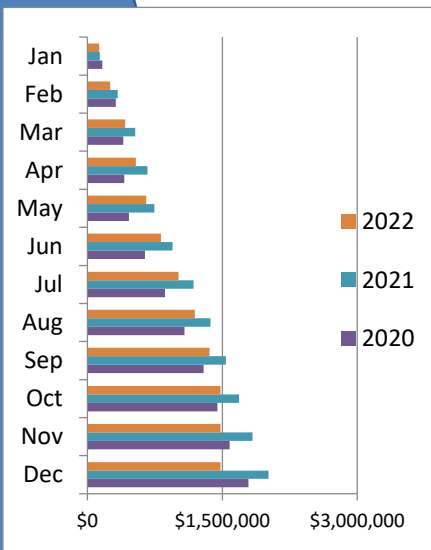
Lodging							
	2017	2018	2019	2020	2021	2022	% change from PY
Jan	\$64,003	\$74,095	\$105,812	\$88,758	\$98,632	\$147,636	49.68%
Feb	\$66,921	\$73,110	\$79,840	\$84,769	\$99,395	\$175,940	77.01%
Mar	\$89,447	\$93,621	\$98,676	\$31,507	\$107,696	\$148,711	38.08%
Apr	\$26,442	\$33,066	\$32,840	\$2,934	\$55,233	\$56,619	2.51%
May	\$27,102	\$26,950	\$33,958	\$2,868	\$51,041	\$61,784	21.05%
Jun	\$45,589	\$54,705	\$51,435	\$40,519	\$81,357	\$91,600	12.59%
Jul	\$64,917	\$67,191	\$61,819	\$75,325	\$157,048	\$107,674	-31.44%
Aug	\$56,080	\$57,191	\$86,637	\$80,288	\$99,424	\$116,942	17.62%
Sep	\$49,148	\$62,467	\$58,317	\$82,174	\$91,411	\$162,232	77.47%
Oct	\$35,417	\$41,212	\$52,909	\$63,897	\$79,646	\$74,467	-6.50%
Nov	\$33,973	\$58,435	\$56,326	\$54,928	\$85,050	\$0	n/a
Dec	\$70,932	\$99,874	\$81,436	\$82,845	\$150,938	\$0	n/a
Total	\$629,970	\$741,916	\$800,005	\$690,813	\$1,156,871	\$1,143,604	24.19%

Town of Silverthorne
Sales Tax by Sector

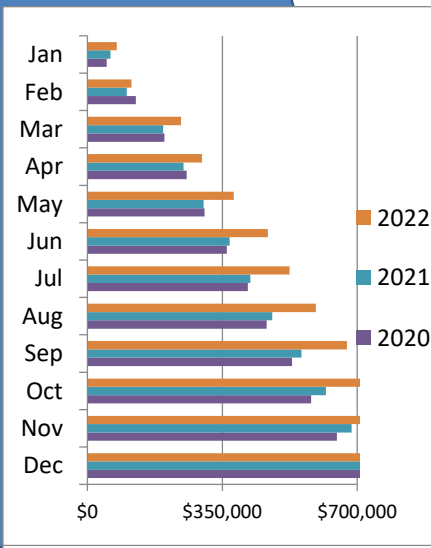
Year Over Year Comparison of Sales Tax by Category



Online Retail							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$0	\$12,981	\$12,733	\$30,008	\$57,243	\$76,005	32.78%
Feb	\$0	\$6,035	\$12,438	\$30,568	\$47,681	\$75,190	57.69%
Mar	\$0	\$11,053	\$21,071	\$39,087	\$84,728	\$74,337	-12.26%
Apr	\$0	\$6,066	\$22,422	\$74,964	\$61,479	\$89,936	46.29%
May	\$0	\$8,969	\$29,385	\$49,073	\$73,578	\$92,798	26.12%
Jun	\$0	\$4,481	\$39,986	\$58,270	\$100,338	\$114,783	14.40%
Jul	\$0	\$9,214	\$31,564	\$64,485	\$78,450	\$82,033	4.57%
Aug	\$0	\$7,835	\$29,360	\$72,750	\$92,067	\$92,611	0.59%
Sep	\$0	\$11,610	\$41,998	\$76,044	\$87,379	\$91,858	5.13%
Oct	\$0	\$8,178	\$41,590	\$71,296	\$70,620	\$109,077	54.46%
Nov	\$0	\$9,257	\$49,334	\$87,680	\$105,332	\$0	n/a
Dec	\$0	\$24,417	\$78,765	\$88,683	\$111,472	\$0	n/a
Total	\$0	\$120,096	\$410,646	\$742,907	\$970,365	\$898,627	19.25%

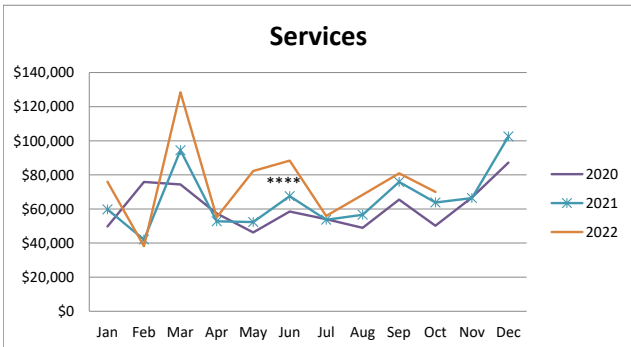
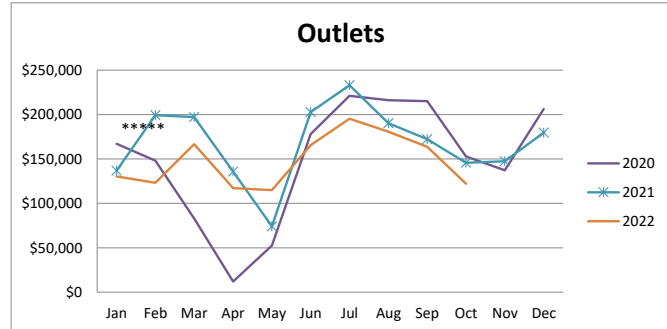
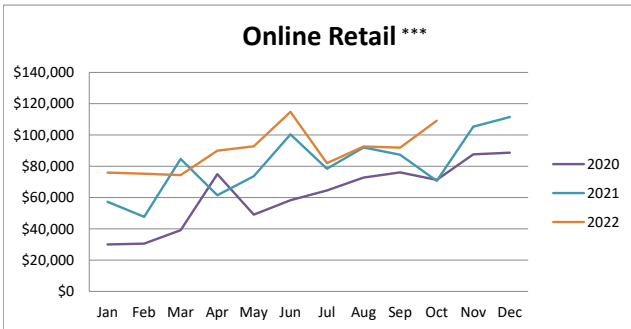
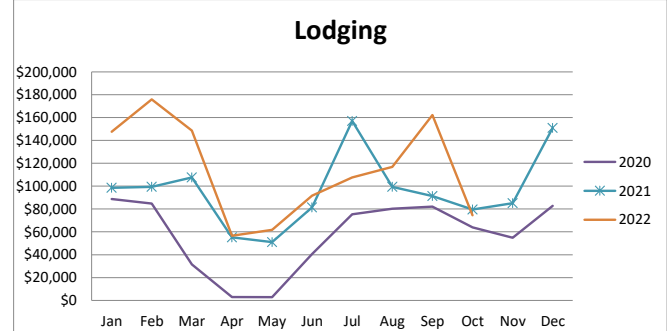
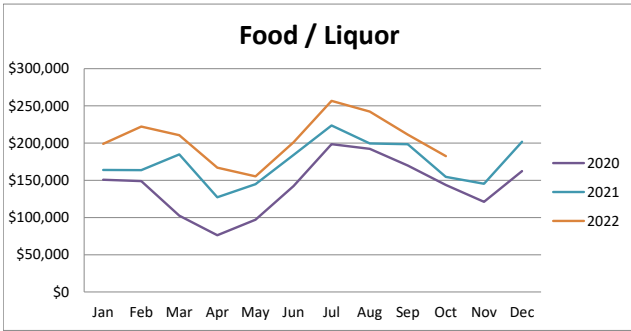
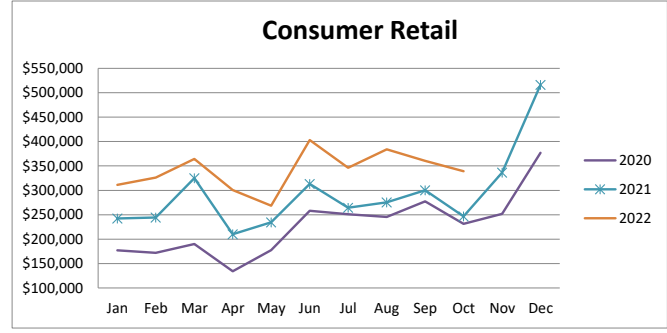
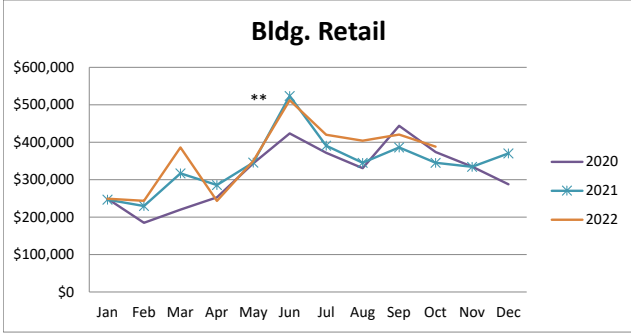
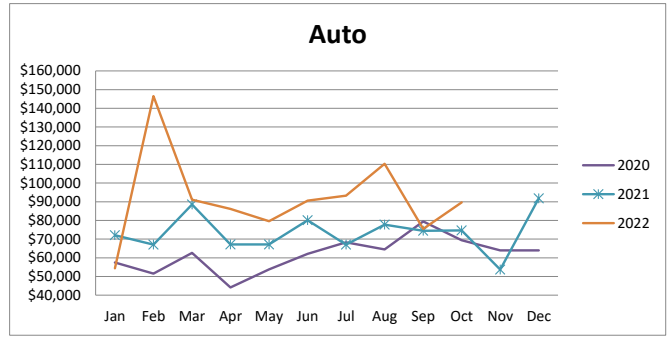
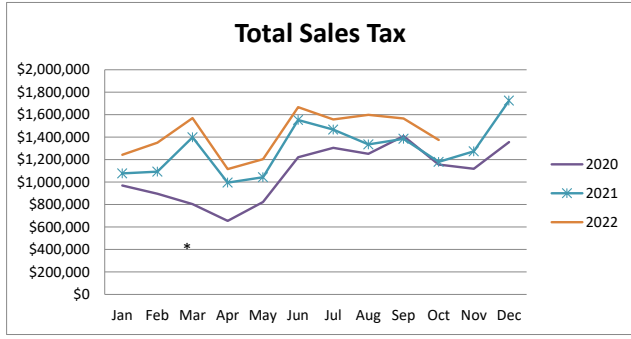


Outlets							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$145,597	\$187,019	\$196,963	\$167,053	\$136,747	\$130,251	-4.75%
Feb	\$163,590	\$165,078	\$180,448	\$147,975	\$199,241	\$123,247	-38.14%
Mar	\$223,180	\$240,814	\$222,425	\$83,038	\$197,102	\$166,552	-15.50%
Apr	\$152,779	\$134,443	\$147,033	\$12,019	\$135,747	\$117,226	-13.64%
May	\$134,248	\$152,310	\$139,196	\$52,430	\$74,161	\$114,933	54.98%
Jun	\$222,184	\$219,645	\$223,289	\$178,041	\$202,630	\$165,513	-18.32%
Jul	\$284,232	\$270,114	\$265,140	\$221,043	\$233,000	\$195,262	-16.20%
Aug	\$251,010	\$251,872	\$247,847	\$216,074	\$190,197	\$180,665	-5.01%
Sep	\$216,457	\$203,474	\$198,194	\$215,113	\$172,242	\$163,697	-4.96%
Oct	\$158,978	\$140,958	\$152,063	\$152,836	\$145,727	\$122,073	-16.23%
Nov	\$197,530	\$161,141	\$165,858	\$137,302	\$147,395	\$0	n/a
Dec	\$260,019	\$251,608	\$238,959	\$206,112	\$179,576	\$0	n/a
Total	\$2,409,805	\$2,378,476	\$2,377,416	\$1,789,038	\$2,013,766	\$1,479,419	-12.29%



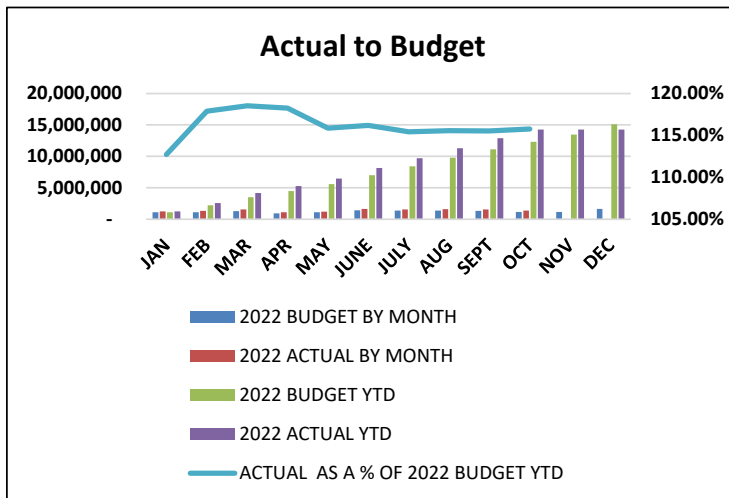
Services							% change
	2017	2018	2019	2020	2021	2022	from PY
Jan	\$45,031	\$46,531	\$52,033	\$49,723	\$59,753	\$75,991	27.18%
Feb	\$39,471	\$169,455	\$52,323	\$75,844	\$42,029	\$38,167	-9.19%
Mar	\$51,096	\$61,124	\$62,758	\$74,437	\$94,440	\$128,386	35.94%
Apr	\$45,284	\$35,108	\$42,952	\$57,335	\$52,754	\$55,141	4.53%
May	\$32,825	\$41,321	\$32,410	\$46,224	\$52,362	\$82,244	57.07%
Jun	\$42,570	\$48,491	\$59,836	\$58,461	\$67,559	\$88,395	30.84%
Jul	\$44,488	\$36,245	\$43,134	\$54,059	\$53,702	\$55,903	4.10%
Aug	\$30,589	\$35,841	\$40,270	\$48,966	\$56,634	\$68,317	20.63%
Sep	\$46,143	\$50,147	\$60,082	\$65,532	\$75,834	\$80,960	6.76%
Oct	\$31,881	\$42,696	\$47,685	\$50,125	\$63,774	\$70,016	9.79%
Nov	\$54,405	\$46,345	\$43,262	\$66,720	\$66,381	\$0	n/a
Dec	\$79,113	\$68,318	\$86,954	\$87,181	\$102,528	\$0	n/a
Total	\$542,896	\$681,621	\$623,698	\$734,607	\$787,750	\$743,521	20.15%

Seasonality by Category: 2020-2022

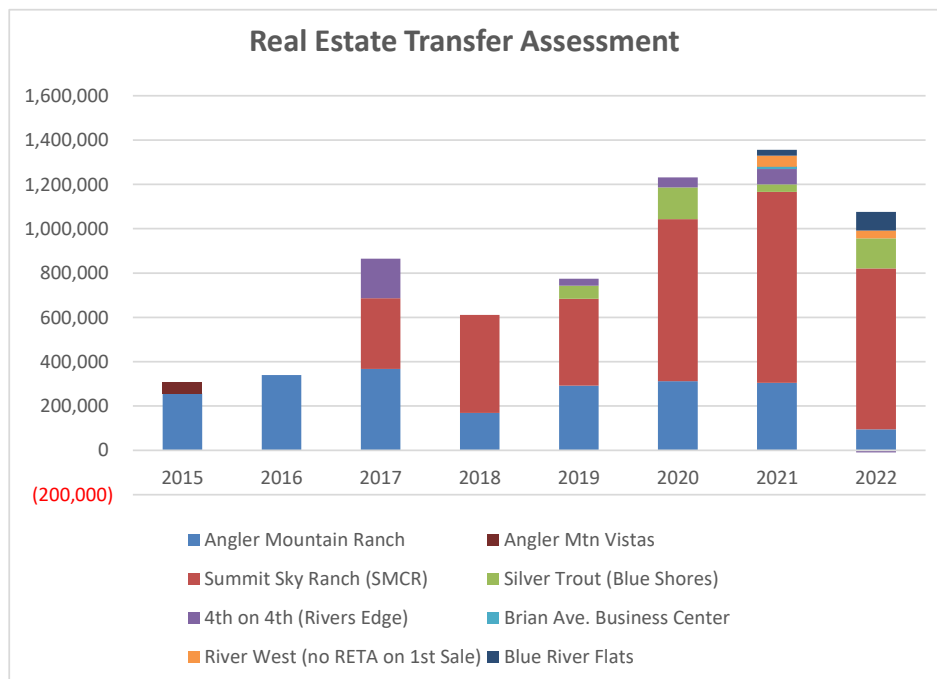


Other Notes:

- * All categories - COVID 19 caused shutdown 3/15-6/1/20. Indoor dining closed 11/20-1/19 unless:
- ** Bldg. Retail - received a one-time audit payment of \$250,000 in May 19 & Dec 20 reclassified TIF
- ***Online Retail - this category continues to rise as a result of the Wayfair ruling
- **** Services - received audit payments of \$40,000 in May 2020
- *****Outlets - \$100K payment received in Feb and amended 70K in May 21



Real Estate Transfer Assessment											
	Angler Mountain Ranch	Angler Mtn Vistas	Summit Sky Ranch (SMCR)	Silver Trout (Blue Shores)	4th on 4th (Rivers Edge)	Brian Ave. Business Center	River West (no RETA on 1st Sale)	Blue River Flats	4th St Crossing (not yet built)	Summit Blue (not yet built)	Total
2015	256,514	0	0	0	0	0	0	0	0	0	256,514
2016	340,160	0	0	0	0	0	0	0	0	0	340,160
2017	367,245	0	319,782	0	177,602	0	0	0	0	0	864,629
2018	169,380	0	442,192	0	0	0	0	0	0	0	611,572
2019	291,610	0	392,857	58,749	30,790	0	0	0	0	0	774,006
2020	312,436	0	730,606	143,481	44,605	0	0	0	0	0	1,231,128
2021	304,102	0	861,721	34,930	68,370	10,000	49,879	26,444	0	0	1,355,445
2022	95,438	52,000	725,598	136,097	(9,500)	0	35,100	83,810	0	0	1,118,544
TOTAL	2,136,885	52,000	3,472,756	373,257	311,867	10,000	84,979	110,254	0	0	6,551,998



LODGING TAX COLLECTIONS: 2019-2022 COMPARISONS

*Note as of 7/1/22 Lodging tax is 6% so the % change column should remain about 33%

LODGING TAXES	2019	2018/2019	2020	2019/2020	2021	2020/2021	2022	2021/2022	2021/2022	2022	2022	2022
	Amount Collected	% Change	Amount Collected	% Change	Amount Collected	% Change	Amount Collected	\$ Change	% Change	TOS Sales Tax	\$ Change	% Change
Jan	52,651	71.2%	43,978	-16.5%	50,288	14.3%	75,964	25,676	51.1%	73,847	2,117	2.8%
Feb	37,768	19.5%	45,809	21.3%	49,511	8.1%	82,177	32,666	66.0%	86,050	(3,873)	-4.7%
Mar	47,850	2.4%	17,476	-63.5%	55,137	215.5%	75,052	19,915	36.1%	80,220	(5,167)	-6.9%
Apr	17,591	14.8%	939	-94.7%	28,870	2974.0%	32,414	3,544	12.3%	32,414	0	0.0%
May	16,858	44.8%	742	-95.6%	26,684	3497.7%	29,412	2,728	10.2%	29,412	0	0.0%
June	25,256	1.4%	18,288	-27.6%	41,047	124.4%	42,338	1,291	3.1%	42,338	0	0.0%
July	34,119	14.8%	39,957	17.1%	53,273	33.3%	177,606	124,333	233.4%	57,970	119,636	67.4%
Aug	28,899	11.3%	41,898	45.0%	48,399	15.5%	165,044	116,645	241.0%	54,659	110,384	66.9%
Sept	27,353	-8.8%	36,536	33.6%	46,659	27.7%	112,121	65,462	140.3%	112,223	(102)	-0.1%
Oct	24,792	69.7%	32,385	30.6%	42,154	30.2%	108,812	66,658	158.1%	38,532	70,280	64.6%
Nov	24,893	-17.7%	29,430	18.2%	43,701	48.5%			0.0%	0	#DIV/0!	
Dec	25,952	-9.7%	40,660	56.7%	78,282	92.5%			0.0%	0	#DIV/0!	
TOTAL	363,982	13.7%	348,099	-4.4%	564,004	62.0%	900,941	458,921	103.8%	607,665	293,276	32.6%

Lodging taxes are allocated as follows:

- ▶ 85% Trails, Parks & Open Space
- ▶ 15% Marketing

*Note as of 7/1/22 Lodging tax is 6% so the % change column should remain about 33%

SALES AND LODGING BREAKOUT HOTEL/INN/B&B VS. SHORT TERM RENTALS

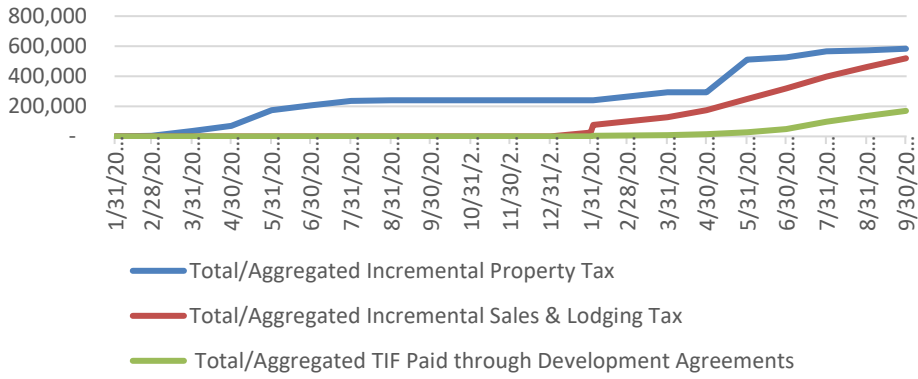
SALES & LODGING TAXES	2019		2020		2021		2022		2021 vs. 2022			
	Hotel/Inn/B&B	Short Term Rental	Hotel/Inn/B&B	Short Term Rental	Hotel/Inn/B&B	Short Term Rental	Hotel/Inn/B&B	Short Term Rental	Hotel/Inn/B&B \$ Change	Hotel/Inn/B&B % Change	Short Term Rental \$ Change	Short Term Rental % Change
Jan	93,839	66,615	81,827	56,100	62,054	86,891	75,963	151,474	13,909	22.41%	64,583	74.33%
Feb	94,014	27,118	94,867	43,293	69,942	78,990	137,692	125,882	67,751	96.87%	46,892	59.37%
Mar	110,685	43,715	36,927	9,538	81,678	81,313	107,775	109,261	26,097	31.95%	27,948	34.37%
Apr	41,254	9,790	123	21,853	35,222	48,820	49,976	44,224	14,754	41.89%	(4,596)	-9.41%
May	39,028	9,839	47	8,976	32,163	45,561	45,430	40,576	13,267	41.25%	(4,985)	-10.9%
June	51,148	56,034	29,357	33,866	57,913	64,393	64,995	68,868	7,082	12.23%	4,475	6.9%
July	74,362	28,020	55,923	62,490	76,644	91,408	149,066	140,008	72,422	94.49%	48,600	53.2%
Aug	62,737	21,813	56,965	67,172	74,711	76,223	142,275	128,770	67,565	90.44%	52,547	68.9%
Sept	61,244	38,766	49,632	73,883	59,913	78,929	80,148	65,679	20,235	33.77%	(13,250)	-16.8%
Oct	46,119	28,051	40,987	59,078	48,264	73,368	92,771	97,830	44,507	92.22%	24,462	33.3%
Nov	44,239	55,307	26,520	57,010	33,954	91,517				0.00%		0.00%
Dec	75,196	58,754	56,454	75,559	95,285	229,220				0.00%		0.00%
TOTAL	793,864	443,824	529,630	568,818	727,742	1,046,633	946,091	972,572	347,588	58.08%	246,677	33.98%

*Reflects the increase from 2% to 6% rate.

DEVELOPMENT EXCISE TAX COLLECTIONS: 2018-2022 COMPARISONS

EXCISE TAXES	2019	2018/2019	2020	2019/2020	2021	2020/2021	2022	2021/2022	2021/2022	2022	2021	2022
	Amount Collected	% Change	Amount Collected	% Change	Amount Collected	% Change	Amount Collected	\$ Change	% Change	Total Sq Footage	New Res Permits	New Res Permits
Jan	41,338	62.2%	14,028	-66.1%	0	-100.0%	81,978	81,978	N/A	40,989	0	2
Feb	38,168	#DIV/0!	21,812	-42.9%	42,886	96.6%	45,216	2,330	5.4%	22,608	5	6
Mar	68,452	202.8%	50,268	-26.6%	64,018	27.4%	118,666	54,648	85.4%	59,333	8	13
Apr	82,502	995.6%	0	-100.0%	82,630	N/A	44,790	(37,840)	-45.8%	22,395	19	7
May	123,620	194.2%	48,300	-60.9%	33,100	-31.5%	144,622	111,522	336.9%	72,311	6	20
June	129,000	162.4%	99,708	-22.7%	116,630	17.0%	32,436	(84,194)	-72.2%	16,218	27	4
July	80,304	-27.0%	86,722	8.0%	42,134	-51.4%	77,808	35,674	84.7%	38,904	7	13
Aug	24,824	-81.9%	43,138	73.8%	64,558	49.7%	312,939	248,381	384.7%	156,469	13	64
Sept	100,348	20.6%	102,888	2.5%	136,192	32.4%	35,870	(100,322)	-73.7%	17,935	25	7
Oct	57,022	36.5%	52,976	-7.1%	65,945	24.5%	14,564	(51,381)	-77.9%	7,282	11	2
Nov	33,868	140.5%	135,082	298.8%	168,280	24.6%	14,068	(154,212)	-91.6%	7,034	21	2
Dec	44,608	-32.2%	37,614	-15.7%	81,548	116.8%			0.0%	0	18	
TOTAL	824,054	37.5%	692,536	-16.0%	897,921	29.7%	922,957	106,584	18.3%	461,478	160	140

Urban Renewal Authority-TIF



URA Incremental Tax Revenues and Payments to Developers for Public Improvements

